



Partner Enablement Hot Sheet



Global Partner Solutions | Partner Training and Readiness (Enablement)

Hi Partner Community,

As your Partner Development Manager, I wanted to highlight some key training resources, news and events to help you navigate and be aware of the latest available enablement content for our Canadian partners.

You can also check out all the upcoming trainings by visiting the Canadian Partner Events Calendar website:

[Canadian Partner Events Calendar >>](#)

What's new?

- **Featured Readiness Event - [Certification Week for Partners – August 23-27, 2021](#)** - Cert Week is a skilling verification event for Microsoft partners who demonstrate their skills every day on the job and are ready to take the last step toward validating their technical expertise, showcasing mastery of a Microsoft solution area and gaining a Microsoft technical certification as they apply for Microsoft advanced specializations.
- [Security Sales Enablement Journey: On-demand sessions](#) – on-demand videos to equip you with knowledge to support your customers security needs
- [Data and AI Academy](#)– start your cloud computing journey here.
- [Microsoft Virtual Training Days](#) – Free, in-depth events covering a range of technical topics for Microsoft Azure, Microsoft 365 and Microsoft Dynamics 365.
- [Partner Community Business Webinar Series](#) - stay informed on partner updates, leverage new and existing tools and resources and capitalize on new opportunities.

- [Modern Work and Security Enablement Resource Guide](#) - key updates on upcoming events, training resources for the Microsoft 365 exams and certifications, and learning journeys for key sales plays.
- [Business Applications - Microsoft Partner Community](#) - Get partner news and foster Microsoft and peer connections. Sign-up on MPC using your Partner Center credentials to join the conversation.

Azure (Apps & Infra) and (Data & AI)

Event Name	Start Date	End Date	Time	Participation	Led by	Registration
Preparing for Azure Advanced Specializations	NA	NA	On-demand	ON24	Corp	Register
Microsoft Azure Well-Architected Framework (Deep Dive) – On-demand	NA	NA	On-demand	ON24	Corp	Register
Migrate OSS Hadoop workloads to HDInsight	NA	NA	On-demand	ON24	Corp	Register
End to end scenarios with Azure Purview	NA	NA	On-demand	ON24	Corp	Register
Azure Prioritized Partner FY22 Briefing Call – Session 1	17-Aug	17-Aug	1:00 PM EST	Teams	Local	Register
EMPOWER Partner Sales Accelerator Landing Event.	17-Aug	18-Aug	9:00 AM PST	Teams	Corp	Register
Azure Prioritized Partner FY22 Briefing Call – Session 2	19-Aug	19-Aug	1:00 PM EST	Teams	Local	Register
Certification Week for Partners	23-Aug	27-Aug	7:00 AM PST	Teams	Corp	Register
Azure Virtual Desktop (AZ-140)	August	August	TBD	ON24	Corp	Coming soon
Integrated Oracle to Azure SQL	August	August	TBD	ON24	Corp	Coming soon

Business Applications

Event Name	Start Date	End Date	Time	Participation	Led by	Registration
FastTrack for Dynamics 365 Success by Design Overview Training	NA	NA	On-demand	ON24	Corp	Register
Dynamics 365 Customer Insights - Implementation Guidance	NA	NA	On-demand	ON24	Corp	Register
Dynamics 365 Customer Insights – Foundations	NA	NA	On-demand	ON24	Corp	Register

Microsoft Power Automate Intelligent Automation – Foundations	NA	NA	On-demand	ON24	Corp	Register
Microsoft Power Automate Intelligent Automation - Intermediate	NA	NA	On-demand	ON24	Corp	Register
Microsoft Dynamics 365 Sales (MB-210) Refresh	NA	NA	On-demand	ON24	Corp	Register
Microsoft Power Automate Airlift – Refresh	NA	NA	On-demand	ON24	Corp	Register
Microsoft Power Apps Partner Airlift – Refresh	NA	NA	On-demand	ON24	Corp	Register
Microsoft Power Platform Functional Consultant (PL-200) Refresh	NA	NA	On-demand	ON24	Corp	Register
Certification Week for Partners	23-Aug	27-Aug	7:00 AM PST	Teams	Corp	Register

Modern Work & Security

Event Name	Start Date	End Date	Time	Participation	Led by	Registration
Security Sales Enablement Journey: On-demand sessions	NA	NA	On-demand	ON24	Corp	Register
Microsoft Security Operations Analyst (SC-200) (Repeat)	NA	NA	On-demand	ON24	Corp	Register
Microsoft Identity and Access Administrator (SC-300) (Repeat)	NA	NA	On-demand	ON24	Corp	Register
Microsoft Information Protection Administrator (SC-400) (Repeat)	NA	NA	On-demand	ON24	Corp	Register
Using Microsoft 365 Lighthouse to Secure and Standardize Microsoft 365 Business Premium Customers	28-Jul	28-Jul	11:00AM EST	Teams	Corp	Register
What's New in Microsoft Security	10-Aug	10-Aug	2:30PM EST	Teams	Local	Register
Windows 365 & Partner GTM	18-Aug	18-Aug	11:00AM EST	Teams	Corp	Register
Certification Week for Partners	23-Aug	27-Aug	7:00 AM PST	Teams	Corp	Register

Useful Links

- [Virtual Training Series](#)
- [Microsoft Certification.](#)
- Email partner@microsoft.com for Exam Voucher support

- [Partner End-to-End Enablement Journey](#)
- [Microsoft Practice Development Playbooks](#)
- [Canadian Partner Zone](#)

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